

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Charles von Loewenfeldt, Inc. 1333 Gough Street, Suite 6F, San Francisco, CA 94109	2. Registration No. 810
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3. Name of foreign principal Consulate General of Japan at San Francisco	4. Principal address of foreign principal 1600 Post Street San Francisco, CA 94115
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5. Indicate whether your foreign principal is one of the following type:

☒ Foreign government

☐ Foreign political party

☐ Foreign or ☐ domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☐ Corporation

☐ Voluntary group

☐ Association

☐ Other (specify) _____

☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. Government of Japan: Consulate General of Japan
at San Francisco

b) Name and title of official with whom registrant deals.

Tatsuo Arima, Consul General

Sachiro Nanami, Consul in charge of the Japan Information Service

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

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b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐
- Controlled by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A

December 12, 1986

Name and Title

Susan Crosier, Exec. Vice Pres.

Signature

Susan Crosier

REVISED

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Charles von Loewenfeldt, Inc.	Consulate General of Japan at San Francisco

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant serves as an advisor to the Consul General, assisting in planning, preparing and disseminating general information about Japan and the specific activities of the Consul General and his staff to various segments of the American public, such as the press, educators, service organizations, etc.

One major project we are engaged in this year is making contacts with various organizations (civic, fraternal, education, business) etc. that have regular programs for their members for the purpose of arranging speaking engagements for the Consul Generals and members of his staff.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

In addition to meeting with the Consul General and his consul in charge of information periodically, registrant is making many contacts in Northern California, Utah and Nevada and Colorado (the jurisdictional territory of this Consulate) to line up speaking engagements for officers of the consulate. After we make the initial contact and set up the mutually agreed-upon dates, other follow up work necessary to carry out the speaking engagement is taken over by the Consulate's own staff.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
December 12, 1986	Susan Crosier, Exec. Vice Pres.	

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

Charles Von Loewenfeldt, Incorporated

CATHEDRAL HILL WEST • 1333 GOUGH STREET
SAN FRANCISCO, CALIFORNIA 94109 • (415) 922-5600

RETAINER AGREEMENT

THIS AGREEMENT by and between the CONSULATE GENERAL OF JAPAN at San Francisco and CHARLES VON LOEWENFELDT contains the following provisions:

1. The term of this Agreement is from April 1, 1986 to March 31, 1987.

2. The CONSULATE GENERAL OF JAPAN at San Francisco hereby retains CHARLES VON LOEWENFELDT as public relations consultant to assist in planning, preparing and disseminating general information about Japan and the activities of the Consulate-General of Japan at San Francisco, to the various segments of the American public that the two parties mutually agree should be reached. One of the major projects that CHARLES VON LOEWENFELDT will undertake is to make contacts with various organizations (civic, educational, fraternal, business, etc.), located within the Consular territory, in order to arrange speaking engagements for the Consul General and/or other officers of the Consulate.

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3. The CONSULATE GENERAL OF JAPAN shall compensate CHARLES VON LOEWENFELDT in the total amount of Eleven Thousand Dollars (\$11,000) to be paid in quarterly installments of Two Thousand Seven Hundred and Fifty Dollars (\$2,750) each on June 30, September 30, December 31 of 1986 and March 31, 1987.

Tatsuo Aima
CONSUL GENERAL OF JAPAN

Charles von Loewenfeldt
CHARLES VON LOEWENFELDT

DATED: April 1, 1986